



**CCI's Insurance & Risk
Management program for the
Hotel & Hospitality Industry**

- **Knowledge of Your Business:** We understand your issues from development to operations.
- **All Types of Hospitality Clients:** These include: resorts, timeshares, condo hotels, franchisees and developers.
- **Loss Prevention:** We have Hospitality Loss Prevention personnel and programs on staff.
- **Claims Advocacy:** CCI's personnel work through difficult claims on your behalf
- **Proprietary Products and Programs:** We use our expertise and knowledge to create specific proprietary products.
- **Construction Expertise:** CCI Hospitality has dedicated hospitality construction personnel for developers. We provide wrap-ups, difficult builders' risk and other coverages related to construction.
- **Global Capabilities:** CCI Hospitality can provide coverage for properties located anywhere in the world.
- **Industry Involvement:** CCI Hospitality is a major sponsor and participant in industry events, as well as a primary source for insurance and risk management articles for industry publications.
- **Industry Networking and Vendor Relationships:** CCI can bring products and services including outside vendors to assist in a wide range of areas encompassing remediation, claims preparation, catastrophe modeling, insurance and hospitality legal issues, as well as specific products such as slip and falls and employee screening.
- **Employee Benefits:** CCI Hospitality has a large Employee Benefits group with dedicated hospitality specialists to assist in all areas of employee benefits.

The Hospitality specialists at CCI are dedicated to reducing the cost of risk and protecting the financial integrity of clients through customized insurance and risk management programs. We've assembled a team of insurance professionals who work exclusively for hospitality clients, such as:

- Condo hotels
- Fractional ownership
- Franchise companies
- Golf courses
- Hotels
- Management companies
- REITS
- Resorts
- Time shares

We offer property/casualty coverages as well as life and health coverages. We can also provide claims management and loss control services. Our strong customer focus translates into responsive service, from claims management and reporting to risk management support.

We offer the full range of property and casualty coverage that hospitality clients need, including:

- General Liability and Umbrella
- Catastrophic coverages, including Earthquake and Coastal Windstorm
- Hospitality Professional Liability Package, including Employment Practices Liability, Management Errors & Omissions, and General Partnership Liability
- Directors & Officers Liability
- Workers Compensation
- Auto
- Crime
- Liquor Liability
- Life and Health Coverages
- Property and Equipment Breakdown

Our products include:

- Large deductible programs
- Risk control programs in print and video format, in English and Spanish, for Security, Housekeeping, Food & Beverage, Slip/Trip/Fall Prevention, OSHA Compliance, Property Conservation, and Fleet Safety
- Manuscript Property forms
- Management E&O designed specifically for the Hospitality industry
- Event Cancellation coverage
- Guest Emergency Evacuation
- Hotel Guest Relocation Expense
- Reservation Cancellation

Hospitality-specific Benchmarking Studies and Analysis

- Comprehensive Due Diligence for Mergers & Acquisitions
- Environmental Consulting
- International Construction
- Contract Review
- Lender Requirements Review and Compliance
- Premium Allocations
- Program Design from Construction to Operational Phases

Hospitality Network Relationships

- Coverage & Legal Review
- Forensic Accounting
- Catastrophe Response
- Behavioral Testing
- Catastrophic Claims Advocacy

Risk Control "Risk Engineering"

- Safety & Security Assessments
- OSHA Compliance
- Associate Train-the-Trainer Programs
- Compliance Audits & Metric Performance Reports
- Cat Modeling
- Property Exposure and Data Analysis

Claims

- Clam Reviews
- Return-to-Work Programs
- Complete Asset-Specific Reporting and Monitoring

- Catastrophic Claims Advocacy

Real Estate and Hospitality Practice Services

- Understanding the specific issues facing the Real Estate and Hospitality Industry is why CCI has grown to be a pre-eminent partner to domestic and multinational real estate and hospitality companies.
- CCI Real Estate and Hospitality Services Group provides one-stop risk financing and protection for every type of real estate ownership structure and asset class. We bring a dedicated national and international team with years of experience, unparalleled knowledge, and superior problem-solving skills. Our team is familiar with the ever-changing insurance markets—from hard markets to soft markets, as well as the use of captives and other alternative risk financing structures to maximize funds from operations.
- We provide expertise in property, casualty, professional lines, environmental, and development. We do this so that we can act as an extension of your operations and build a high level of familiarity with your company that enables us to offer insightful solutions for your specific needs.